U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration
U.S. CENSUS BUREAU



FORM

SA-**5132A**

DATE •

NOTICE — Your report to the Census Bureau is confidential by law (Title 13, U.S. Code). It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

RETURN COMPLETED FORM TO



U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47132-0001

Any questions call 1-800-772-7851 weekdays, 8:30 a.m. to 5:00 p.m. EST

2000 SERVICE ANNUAL SURVEY

Cable Networks and Program Distribution

138 SAS_I 513220 Т

(Please correct any error in name, address, or ZIP Code)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, U.S. Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau.

SURVEY COVERAGE

This report covers all domestic locations operated by your company and its subsidiaries primarily engaged as third-party distribution systems for broadcast programming. These locations deliver visual, aural, or textual programming received from cable networks, local television stations, or radio networks to consumers via cable or direct-to-home satellite systems on a subscription or fee basis. Locations do not generally originate programming material.

0

Does the above coverage describe this firm's business activity?

REPORT PERIOD

0001	1 ☐ Yes -	- Continue with Item 3	
	2 No –	Specify your business activity and continue with Item 3 7	
	0002	ŕ	

Item 2

Item 3

NOT APPLICABLE TO THIS FORM

Mark (X) the one box which best describes the period covered by your report.

If the data reported are for a period other than the "calendar year," please enter the beginning and ending dates.

1 Calendar year – Go to Item 4	1 ☐ Calendar year – Go to Item 4A				
 2□Fiscal year	From	0007			
3 Less than 12 months ∫	1	0008			

2000

Item 4A SOURCES OF REVENUE	An estimate is acceptable if a book figure is not available.		2000						
See the enclosed instruction sheet before	ingare is net available.	Key code	Bil.	Mil.	Thou.	Dol.			
completing this section.	1 Advertising revenue (not)	740							
Enter "0" in items where applicable.	1. Advertising revenue (net)	748							
Do Not combine data for two or more detail lines.	2. Program revenue	814							
D. NOT'. I. I. I. I.	Cable systems and multichannel video distribution (MVPD)								
Do NOT include Intra-company revenue or transfers.		045							
Line 1 — System operators and program providers — Exclude commissions paid to agency representatives and	3. Basic service tier	815							
brokers, but include trade-outs and barter, and political advertising revenue.									
Use 2. Because and the second form	4. Pay-per-view service	816							
Line 2 — Program providers — Include revenue from system operators and other customers for programming species. System operators include revenue from									
services. System operators include revenue from customers for programming services.	5. Other premium service	817							
Line 3 — System operators — Include subscription fees									
received for basic and non-premium service tiers from residential and commercial customers.	6. Installation, startup and reconnect fees	818							
Use F. Contain an action to the body and the contains									
Line 5 — System operators — Include revenue from premium services such as movie channels.	7. Other cable and Pay TV revenue	819							
Line 7 — System operators and program providers —									
Report all other cable and pay television revenue, such as service charges, rental or lease of channel capacity, etc.	8. Total cable and other Pay TV revenue	820							
System operators — include revenue from shop-at-home programs.	Communication service revenue								
	9. Internet access fees (include subscriptions from on-line services)	821							
Line 9 — System operators — Report revenue from providing Internet access, cable modem service and online information service.									
mornation service.	10. Local telephone service	822							
Line 12 — System operators — Report all other communication service revenue.									
	11. Long distance telephone service	828							
Line 13 — System operators and program providers — Other operating revenue — Report other operating revenue, including sales of marketing revenue, and the operating revenue, including sales of marketing revenue.									
including sales of merchandise. Exclude nonoperating revenue such as income from investments, the sale of securities, real estate, etc.	12. Other communication service revenue	824							
Social tios, roal estate, etc.									
Note — If the amount reported on line 13 is greater than 20 percent of the total operating revenue	13. Other operating revenue	749							
reported in line 14, indicate the source of this revenue in the "Remarks" section on page 4.									
	14. TOTAL OPERATING REVENUE	002							
Item 4B E-COMMERCE RECEIPTS/REVENUE									
E-commerce includes sales and receipts from any transaction	on completed over an Internet, extranet, E	DI	_						
network, electronic mail or other online system. Transaction transfer ownership of, or rights to use, goods or services. P	ayment for these goods and services may	or ma	o ay						
not be made online. Please see the instruction sheet for furt	·	em.							
An estimate is acceptable if a book figure is not available.									
1. Did your firm have e-commerce receipts/revenue during 2000?	June=06) Year (i.e., 2000=				-00)				
	Month (i.e., Ju			our (I.C	., 2000-	00)			
1 Yes — Enter the date your firm began e-commerce sale 2 No — Continue to Item 4C.	98.	14		20	00				
		Key code	Bil.	Mil.	Thou.	Dol.			
What was your firm's e-commerce receipts/revenue for 2000? (Include e-commerce receipts/revenue in Item 4A. Exclude sales taxes.)									

							Page 3	
Item 4C PAYROLL AND OTHER OPERATING EXPENSES			An estimate is acceptable if a book figure is not available.		2000			
Report costs incurred during 2000, even though payr have been made at a later date. Exclude sales or oth collected from customers and paid directly to a taxin	ner taxes			code	Bil.	Mil.	Thou.	Dol.
See the enclosed instruction sheet before compection.	pleting this	1.	Annual payroll	800				
Enter "O" in items where applicable. Please Do I data for two or more detail lines.	Not combine	2.	Employer contributions to employee benefit plans					
Line 1 — Report on a cash basis, the gross earning employees prior to deductions. If an unincorporated exclude payments to proprietors or partners.	s paid to concern,		 Plans required under Federal and State legislation (including Social Security and Medicare (FICA), workers compensation insurance, etc.) 	801				
Line 2 — Report on a cash basis, in line 2a, employ legally required programs. Report on a cash basis, i employer's cost for programs not required by law. R 2a and line 2b the amounts actually contributed.	n line 2b,		b. Other fringe benefit plans					
Line 3 — Program and production costs include music license fees, the value of bartered programmi other costs of programming and production. Exclude employer contributions to employee benefit program.	ng, and all le pavroll and		(including medical insurance, life insurance, etc.)	802				
System operators include costs of all local origina programming. Include public access costs and fees.	tion	3.	Program and production costs					
Program providers include costs of all original proproduced or developed in-house.	gramming		(including program service cost, such as basic cable service and pay-per-view or premium TV services: in house programs;					
Line 4 — Include depreciation on a) assets obtained through capital lease agreements, b) leasehold assets, and c) assets that you lease to others under an operating lease agreement. Exclude depreciation on intangible assets and assets leased to others by you under a capital lease agreement. Do not adjust for the value of			and other program and production costs)	825				
depreciable assets sold or traded for replacement purposes. Include depreciation on: buildings, offices, and structures; communication systems; vehicles, machinery and equipment; and other tangible assets.	4.	Depreciation and amortization charges	805					
Line 5 — Exclude payments by your firm to the part or organization (or any of its subsidiaries) for use of a by them. Exclude installment payments for assets of through capital lease agreements. Include lease and buildings, offices, and structures; communication system of the machinery and equipment.	assets owned btained rental costs on:	5.	Lease and rental costs	807				
Line 6 — Exclude repair costs included as part of a agreement, improvements for which depreciation ac maintained, and repairs performed by employees of and its subsidiaries. Include repair cost on: building structures; communication systems; vehicles; and of	counts are your company gs, offices, and	6.	Cost of purchased repairs	809				
and equipment. Line 7 — Report the cost of nonrevenue-generating communication and utility services, including teleph telegraph, etc.	purchased	7.	Cost of purchased communications and utilities	811				
Line 9 — Include cost of insurance (less worker's c premiums), taxes, licenses. etc.	ompensation							
Lines 9 and 10 — See the enclosed instruction she Other Operating Expenses and Total Operating Expenses pertain to this survey.	et to calculate enses as they	8.	Cost of purchased advertising	812				
NOTE — If the amount reported on line 9 is gre- 20 percent of the total operating expenses repoindicate the source of these expenses in the "R section on page 4 of this form.	orted in line 10,							
		9.	Other operating expenses	813				
		10.	TOTAL OPERATING EXPENSES	003				
			,,					

Item 5 EXPORTED SERVICES										
An estimate is acceptable if a book figure is not available.										
Note — An exported service is a service performed for a customer or client (individual, government, business establishment, etc.) located outside the United States (i.e., outside the 50 states, District of										
Columbia, U.S. Commonwealth Territories, or U.S. possessions). Include services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).					2000					
Exclude services provided to domestic subsidiaries of foreign firms.				Key code	D.1			5.1		
Did the revenue reported in Item 4A include any amounts received for exported services?					Bil.	Mil.	Thou.	Dol.		
any ameants received to expenses convers	□ No			004						
Item 6 NUMBER OF LOCATIONS						Ν	2000 Jumber			
Enter the total number of service locations December 31, 2000. A location is defined a company personnel.	covered by this report as of s an establishment with paid					0012				
Item 7 OWNERSHIP OR CONTROL	Name of owning or controlli	ng company								
a. Does another firm own more than 50 percent of the voting stock or have the power to control the management										
and policies of this company?	City, State, and ZIP Code									
0013 1 Yes — 2 No	→		00	115						
		EI	N —	>						
b. Did this firm acquire or merge with another company during 2000?	Name of company acquired	or merged with								
	Number and street									
0016 1 Yes —	City, State, and ZIP Code									
2 No	Date of merger 0018 Month \cdots	Year	00	119						
or acquisition \longrightarrow EIN \longrightarrow										
REMARKS – Please use this space for any explanations that may be helpful in understanding your reported data. For any separate correspondence pertaining to this report, please include the IDENTIFICATION										
numbér shown	in the address label area or at the	e top of the page.								
Public reporting burden for this collectic reviewing instructions, searching existing							ing			
the collection of information. Send com- including suggestions for reducing this	ments regarding this burden estimate	e or any other aspe	ct of this co	llection	of info	ormatic	n,			
Project; U.S. Census Bureau; Room 3104 CORRESPONDENCE. Respondents are n	ot required to respond to any inform	ation collection un	less it displa	ays a va	alid ap	proval				
number from the Office of Management Item 9	and Budget. This 8-digit number apport is substantially accurate and h	1 0								
0020 Name of person completing this report –	0021 Address (Number and street,		0022		Teleph		10115.			
Please print			Area code N	Number			Extens	ion		
Signature of authorized person			0023		Fax	(
			Area code N	Number			Extens	sion		
0024 Title 0025 Date			0026	E-1	mail ac	ddress	•			
	urn the completed form in		•							
If you prefer	you may fax the completed	form to 1-80	0 - 447 - 4	613						

SERVICE ANNUAL SURVEY BROADCASTING AND TELECOMMUNICATIONS GENERAL INSTRUCTIONS

Your report should be completed and returned in the preaddressed envelope provided on or before the due date. If the report does not appear to apply to your kind of business or activity, describe your business or activity in Item 1 and complete the remainder of the form as accurately as possible.

If filing within the required time frame will cause an undue burden and you would like an extension, or if you have any questions, please write to the

U.S. Census Bureau 1201 East 10th Street Jeffersonville, IN 47132-0001

or call our Census Bureau representative in Jeffersonville, Indiana at 1–800–772–7851, weekdays from 8:30 a.m. to 5:00 p.m., eastern time.

Always include your identification number, located in the address label, in any correspondence.

IF BOOK FIGURES ARE NOT AVAILABLE, ESTIMATES ARE ACCEPTABLE.

Please read all instructions before making your entries.

Report data for the calendar year specified. If calendar year records are not available, we will accept fiscal year data. Please note, however, that we prefer estimates for the calendar year to book figures covering a different time period. Report all values in dollars (omit cents). Enter "0" in items where appropriate. Please do not combine data for two or more revenue lines.

For location(s) sold or acquired during the year specified, report only for the period that the location(s) were operated by this firm.

SPECIFIC INSTRUCTIONS

Other Operating Expenses

Other operating expenses include billing services, travel expenses, accounting and legal fees, dues and subscriptions, office supplies, data processing expenses, etc. Include the cost of computer software purchased under licensing agreements. Exclude income taxes, and local sales and excise taxes.

 Total operating expenses – Will not match to the company's income statement due to the cash and accrual methods requested for this survey. As a guide, compute total operating expenses as follows:

Total operating expenses (from income statement)

- +Taxes If not included in operating expenses
- +[Annual payroll (cash basis) + Employer contributions (cash basis)]
- -[Annual payroll (accrual basis) + Employer contributions (accrual basis)]

=TOTAL OPERATING EXPENSES

 Other operating expenses – If other operating expenses are unavailable, calculate them as follows –

TOTAL OPERATING EXPENSES FOR SURVEY

 -(Lines 1 through 9 under the payroll and other operating expenses item on survey report form)

SERVICE ANNUAL SURVEY INFORMATION SECTOR

SPECIFIC INSTRUCTIONS - Continued

E-commerce Receipts/Revenue

(In the following instructions, online refers to any transaction completed over an Internet, extranet, EDI network, electronic mail or other online system.)

Include -

- Revenue from online orders for goods or services placed by a buyer.
- Revenue from online services provided where charges are based on the usage of those services (e.g., commissions or fees from use of computerized reservation systems, financial transaction processing systems, etc.)
- Commissions or fees from the trading of securities or the sale of other financial products online (e.g., insurance, loans, etc.).
- Commissions or fees from selling or from facilitating the sale of third party products (e.g., click-through including referral fees) through your company's Web site.
- Revenue from orders or contracts negotiated online with a buyer and seller on the price and terms for transferring ownership or the rights to use goods or services.
- Revenue from telephone transactions using interactive voice response systems.

Exclude - revenue from:

- Online billings where the order or contract was not negotiated online.
- Delivery of services online where the order or contract was not negotiated online.
- Provision of telecommunications and related infrastructure systems (e.g., data transfer, Web hosting, Internet access) where the order or contract for such services was not negotiated online.
- Orders for goods or services placed by facsimile machine or over switched telephone network.